

Style Differences

Precise
Accurate
Concern for Quality
Critical Listener
Non-Verbal Communicator
Attention to Detail

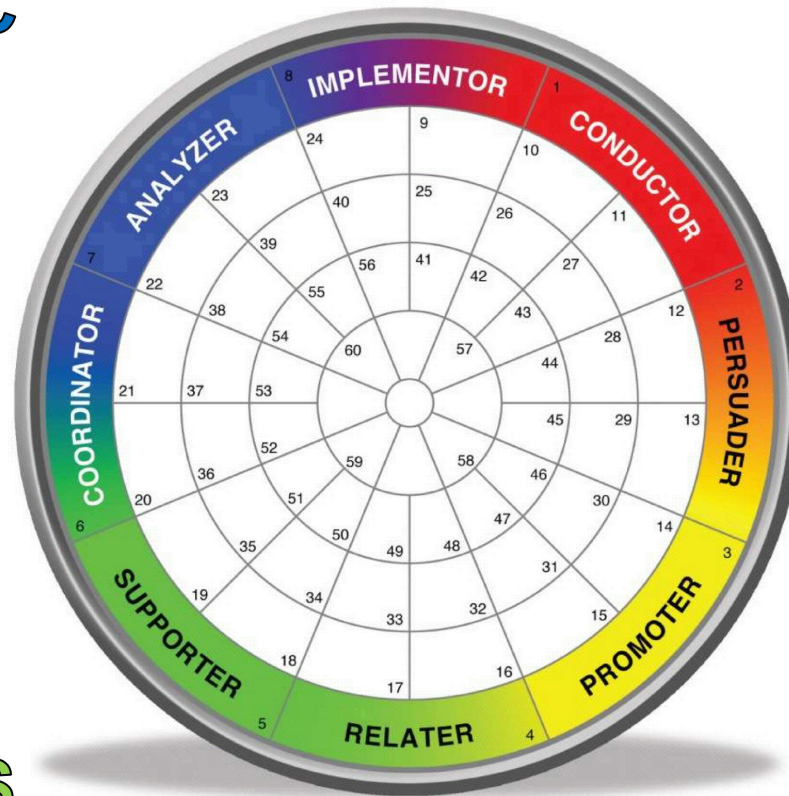
C

Task Oriented
Cool/Distant
Precise About Use of Time
Thinking
Creative

D

Competitive
Confrontational
Results Oriented
Sense of Urgency
Change Agent

Slow Acting
Low Risk
Introverted
Reserved



Fast Acting
High Risk
Extroverted
Direct

S

People Oriented
Warm/Close
Imprecise About Use of Time
Feeling

I

High Trust Level
Not Fearful of Change
Contactability
Rather Talk than Listen
Verbal Skills
Projects Self-Confidence

Accommodating
Dislikes Confrontation
Persistent
Controls Emotions
Adaptable
Good Listener